



**ARKAJAIN**  
**University**  
Jharkhand

1<sup>st</sup> Semester End Term Examination: Feb - 2023.

Subject : Managerial Economics  
Course : BBA - LLB  
Full Marks : 70  
Roll No: .....  
Time : 3 Hours.

Instructions to the Candidates:

- Read the question paper very carefully.
- Start writing from 2nd page onwards; Don't Write On The 1st Page Backside.
- Question Paper is divided into Three Parts -A, B & C.
- Part-A is containing 12 multiple choice questions.
- Part- B containing SIX questions out of which **FOUR** questions are to be answered.
- Part C containing **FOUR** questions out of which **TWO** questions are to be answered.
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PART - A

Multiple Choice Questions

[12x1=12]

1. i) Basic assumptions of law of demand include
- a) Prices of other goods should change.
  - b) There should be substitute for the commodity.
  - c) The commodity should not confer any distinction.
  - d) The demand for the commodity should not be continuous.
- ii) Product differentiation is an important feature of
- a) Perfect competition
  - b) Monopolistic competition
  - c) Monopoly
  - d) None of these.
- iii) Higher the price of certain luxurious articles, higher will be the demand, this concept is called.....
- a) Giffen effects
  - b) Veblen effects
  - c) Demonstration effects
  - d) Both b & c above
- iv) In the case of perfect elasticity, the demand curve is
- a) Vertical
  - b) Horizontal
  - c) Flat
  - d) Steep

PART - C

Answer any TWO out of FOUR

[2x15=30]

8. Explain the nature and scope of managerial economics.
9. What is Law of Demand? Explain giving schedule, assumptions and diagram. Also differentiate between Movement and Shift in demand curve..
10. Explain how a firm under perfect competition determines price in the short run.
11. Explain short-run cost analysis concept.

- v) Car and petrol are
  - a) Complimentary goods
  - b) Substitute goods
  - c) Supplementary goods
  - d) Reserve goods
- vi) \_\_\_\_\_ means the total receipts from sales divided by the number of unit sold.
  - a) Average revenue
  - b) Total revenue
  - c) Marginal revenue
  - d) Incremental revenue
- vii) The short run production function is called;
  - a) Returns to scale
  - b) Law of variable proportion
  - c) Production possibility frontier
  - d) None of these
- viii) Whenever \_\_\_\_\_ is greater than average total cost, average total cost is rising.
  - a) Marginal cost
  - b) Variable cost
  - c) Fixed cost
  - d) Full cost
- ix) What is the shape of average fixed cost curve:
  - a) Parallel to X axis
  - b) Rectangular hyperbola
  - c) Downward sloping
  - d) parallel Y axis
- x) Which is the characteristics of managerial economics
  - a) Deals with both micro and macro aspects
  - b) Both positive and normative science
  - c) Deals with theoretical aspects
  - d) Deals with practical aspects....
- xi) Average revenue is the revenue per
  - a) Unit commodity sold
  - b) Total commodity sold
  - c) Marginal commodity sold
  - d) None of these
- xii) In a perfect market both buyers and sellers are
  - a) Price maker
  - b) Price giver
  - c) Price taker
  - d) All the above.

PART - B

Answer any FOUR out of SIX

[4x7=28]

2. Explain the reasons for U shape of average variable cost curve.
3. Conclude Monopolistic competition? Give its features.
4. Define managerial economics with the help of an example. Discuss how it is different from traditional economics?
5. Define elasticity of demand and calculate price elasticity of demand by percentage method from the following :

Price (Rs. Per unit)	Expenditure (Rs.)
5	500
6	450
6. Discuss the Law of variable proportions.
7. Discuss the relationship between TR, AR and MR under perfect competition...



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Subject : Behavioural Science

Course : BBA - LLB

Full Marks : 70

Roll No: .....

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**PART - A**

**Multiple Choice Questions**

[12x1=12]

- i) What part of SMART is missing from this goal? I will improve my grade in principles of management by the end of the semester  
a) Not specific enough  
b) Not time bound  
c) Not measurable  
d) Not attainable
- ii) The "id" is defined as which part of your human personality  
a) Based on morals  
b) Dealing with reality  
c) Needing to look good  
d) Meeting basic needs
- iii) Which part of SMART is missing? I will lose 60kgs by the end of this month  
a) Not time bound  
b) Not attainable  
c) Not specific enough  
d) Not measurable
- iv) Who developed a psychoanalytic personality theory which involved the id, ego and superego?  
a) B.F Skinner  
b) Erik Erikson  
c) Sigmund Freud  
d) William Golding

6. When evaluating body language, what does the following signals indicate?  
State the Importance of body language.
- A clenched fist
  - Frequent blinking
7. Explain the JOHARI window.

**PART - C**

**Answer any TWO out of FOUR**

[2x15=30]

8. Kritika was a 20-year-old college student who lived in the dorms on campus. Classmates described kritika as absent-minded and geeky because she didn't interact with others and rarely, if ever, engaged with classmates or professors in class. She usually raced back to her dorm as soon as classes were over. Kritika primarily stayed in her room, did not appear to have any friends, and had no interest in the events happening on campus. Kritika even asked for special permission to stay on campus when most students went home during holidays. With reference to the above case answer the following
- How is Kritika's personality described?
  - Does Kritika have a personality disorder? Justify.
  - What is the difference between Paranoid personality disorder and Histrionic Personality disorder?
9. "An attitude exists in every person's mind". Discuss the tri component model of attitude and the various functions of attitude.
10. "Leadership is the potential to influence the behavior of others". Justify the above statement and state the qualities to be present in a good leader
11. Write short notes on:
- SWOT analysis
  - SMART goals

- An attitude can be inferred from a person's
  - Cognition
  - Affect
  - Behavior
  - All of the above
- What thoughts come to the mind when you're under negative stress?
  - You think that you can cope with the situation
  - You think that you cannot cope with the situation
  - You think that everything will get fine eventually
  - You think that you will get help immediately
- The heading of a resume includes
  - Personal information
  - Names of references
  - Title of the most recent job
  - Career objective
- The stage in which a child needs to learn important academic skills and compare favourably with peers in school to achieve competence
  - Trust vs. Mistrust
  - Industry vs. Inferiority
  - Initiative vs. guilt
  - Identity vs. Role confusion
- A study of the culture and practices in different societies is called
  - Personality
  - Anthropology
  - Perception
  - sociology
- Raghu is usually very talkative in class. His teacher says he is the class clown
  - Openness
  - Conscientiousness
  - Extraversion
  - agreeableness
- People who score high in \_\_\_ are characterized as anxious, hostile, self-conscious, insecure, and vulnerable.
  - Neuroticism
  - Extraversion
  - Conscientiousness
  - openness to experience
- Johari window has how many windows (boxes) representing SELF
  - Six
  - Eight
  - Nine
  - Four

**PART - B**

**Answer any FOUR out of SIX**

[4x7=28]

2. What is personality? State the importance of personality development.
3. While building a resume, what are important points to be covered?
4. Briefly describe the stages where the following arises
- Trust vs. mistrust
  - Initiative vs. Guilt
5. Write short notes on:
- Paranoid personality disorder
  - Schizoid personality disorder



**1st Semester End Term Examination: Feb - 2023.**

**Subject : Management Principles & Applications Roll No: .....**

**Course : BBA - LLB**

**Full Marks : 70 Time : 3 Hours.**

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**PART - A**

**Multiple Choice Questions**

[12x1=12]

- i) i)..... involves the process of filling the vacant position of the right personnel at the right job, at right time.
  - a) Staffing
  - b) Selection
  - c) Selection
  - d) All of the above
- ii) An ..... is a result of the organizing process.
  - a) Organization
  - b) Planning
  - c) Management
  - d) Organization structure
- iii)..... means- Organizations should strive to promote team spirit and unity.
  - a) Initiative
  - b) Equity
  - c) Esprit de Corps
  - d) none of the above
- iv)..... facilitates Managers and Administrators of any business or industrial unit to make progress as per the needs of the desired objectives
  - a) Staffing
  - b) Organizing
  - c) Planning
  - d) all of the above

- v) The .....is one where employees are grouped together, according to their area of specialization.
- Functional structure
  - Project structure
  - Divisional structure
  - Matrix
- vi). ..... is the father of Administrative theory.
- Elton Mayo
  - Henry Fayol
  - F. W. Taylor
  - none of them
- vii) An .....is a structured social system consisting of groups and individuals working together to meet some common agreed upon objectives.
- Organization
  - Company
  - Planning
  - Group
- viii) In. ....organizational structure authority flows from top to bottom.
- Line & Staff
  - Authority
  - Line
  - staff
- ix). .... motivation comes from a person's internal desire to do something.
- Intrinsic
  - Extrinsic
  - Equity
  - Loyalty
- x). .... planning involves identifying alternative courses of action that can be implemented if and when the original plan proves inadequate because of changing circumstances.
- Contingency
  - Authority
  - Tactical
  - All of the above
- xi) ..... begins with an organization's mission.
- Strategic planning
  - tactical plan
  - Operational planning
  - none of the above
- xii) As one moves up in the organization, he requires .....more while at the top level, conceptual skills are more important.
- Technical skills
  - None of them
  - Human skills
  - All of them

PART - B

Answer any FOUR out of SIX

[4x7=28]

- Define the term management? Discuss the different elements of management.
- Differentiate between:
  - Recruitment & Selection
  - Functional & Divisional structure
- Define the term organizing? Discuss Line and Staff organizational structure in detail.

- Discuss Maslow's Hierarchy of Needs Theory.
- Briefly explain the different steps involved in Staffing Process.
- Define Communication? Discuss the different forms of organizational communication

PART - C

Answer any TWO out of FOUR

[2x15=30]

- What do you understand be the term 'planning'? Explain the different types of planning premises.
- Write short notes on:
  - Directing
  - Hawthorne Experiments
  - Different Styles of Leadership
- Differentiate between:
  - Centralisation & Decentralisation
  - Formal & Informal organization
  - Unity of command & unity of direction
- Define the followings:
  - Organisation Structure/ Chart
  - Standing Plans
  - Scalar Chain
  - Human Resource Audit
  - Controlling



**1<sup>st</sup> Semester End Term Examination: Feb - 2023.**

Subject : English - I Roll No: .....  
Course : BBA - LLB  
Full Marks : 70 Time : 3 Hours.

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**PART - A**

**Multiple Choice Questions**

[12x1=12]

- i) ANTONYM of Baroque is?  
a) Polished  
b) Complex  
c) Consent  
d) None
- ii) In this sentence which of the following is a count noun. Do you ever need to give a request?  
a) You  
b) request  
c) Ever  
d) give
- iii) I checked all the hostels, no student was there. Which one of the following is a compound noun?  
a) There  
b) Checked  
c) Classroom  
d) Primary
- iv) She hasn't bought \_\_\_\_\_ mangos.  
a) Some  
b) Much  
c) Any  
d) A lot

- a. Use of Computer  
b. Current Technology c. Human Nature
9. Read the following passage and answer the questions below:-  
Caffeine, the stimulant in coffee, has been called "the most widely used psychoactive Substance on Earth. Synder, Daly and Burns have recently proposed that caffeine affects behavior by countering the activity in the human brain of a naturally occurring chemical called adenosine. Adenosine normally depresses neuron firing in many areas of the brain. It apparently does this by inhibiting the release of neurotransmitters, chemicals that carry nerve impulses from one neuron to the next. Like many other agents that affect neuron firing, adenosine must first bind to specific receptors on neuronal membranes. There are at least two classes of these receptors, which have been designated A1 and A2.

Snyder et al propose that caffeine, which is structurally similar to adenosine, is able to bind to both types of receptors, which prevents adenosine from attaching there and allows the neurons to fire more readily than they otherwise would.  
For many years, caffeine's effects have been attributed to its inhibition of the production of phosphodiesterase, an enzyme that breaks down the chemical called cyclic AMP. A number of neurotransmitters exert their effects by first increasing cyclic AMP concentrations in target neurons. Therefore, prolonged periods at the elevated concentrations, as might be brought about by a phosphodiesterase inhibitor, could lead to a greater amount of neuron firing and, consequently, to behavioral stimulation. But Snyder et al point out that the caffeine concentrations needed to inhibit the production of phosphodiesterase in the brain are much higher than those that produce stimulation. Moreover, other compounds that block phosphodiesterase's activity are not stimulants.

- i) The primary purpose of the passage is to?  
ii) According to Snyder et al, caffeine differs from adenosine in that caffeine?
10. Write a paragraph on given topic:-

a) Honesty is the best policy b) No pain no gain

11. Translate in English below paragraph:-

एक खरगोश अपना सामान उठाकर खुशी-खुशी जा रहा था उसे रास्ते में एक हिरन मिला। हिरन ने कहा - क्या बात है खरगोश मियाँ, बड़े खुश नजर आ रहे हो।

मेरी शादी हो गई है। खरगोश बोला। बड़े भाग्यशाली हो भाई, हिरन ने कहा।

शायद नहीं, क्योंकि मेरी शादी एक बहुत ही घमंडी खरगोशनी से कर दी गई है।

उसने मुझसे बड़ा घर, ढेर सारे पैसे और कपड़े माँगे, जो मेरे पास नहीं थे। खरगोश ने उत्तर दिया।

बड़े दुःख की बात है न, हिरन ने धीरे से कहा।

शायद नहीं, क्योंकि मैं उसे बहुत चाहता हूँ। इसीलिए मैं खुश हूँ कि वह मेरे साथ तो है। खरगोश बोला।

वाह, बड़े भाग्यशाली हो भाई, हिरन खुश होकर बोला।

शायद नहीं भैया, क्योंकि शादी के अगले ही दिन मेरे घर में आग लग गई, खरगोश ने कहा।

अरे रे! .....बड़े दुःख की बात है, हिरन बोला।

- v) The railway track runs — the river?  
a) Over b) On  
c) By d) Across

vi) What the meaning of the following Idiom to make amend for

- a) Make possible efforts b) To bring change in something  
c) To compensate for damage d) None of these

vii) A person who talks in his/her sleep is called

- a) Bourgeois b) Somniloquist  
c) Ventriloquist d) Insomnias

viii) She said, "I need some money."

- a) She said that I need some money.  
b) She said that she need some money.  
c) She said that I needed some money.  
d) She said that she needed some money.

ix) A collection of similar things is called

- a) Elysium b) Constellation  
c) Plainness d) None of the above

x) Which is the following Synonym of "Uproar"?

- a) Turmoil b) Calm  
c) Acquiescence d) Placid

xi) Change the following Active Voice to Passive Voice I am visiting my friend?

- a) My friend is being visited by me c) My friend is being visited by me  
b) My friend was visited by me d) My friend is visited by me

xii) A composition which allow no name of the author is called

- a) Signed b) Identified  
c) Anonymous d) Apostate

### PART - B

#### Answer any FOUR out of SIX

[4x7=28]

2. Form words using 'FIVE of the following Suffixes and Prefixes

- a) Ex; b) Multi; c) Post d) Trans; e) Ment;

3. The driver stopped the bus abruptly? (Change Voice in Five way)

4. Explain the role of Law school in a changing world? (150 words)

5 Rewrite as directed following?

i. The government has announced lock down (Add question tag)

6 Write an adjective definition?

7. Differentiate definite article and in definite article?

### PART - C

#### Answer any TWO out of FOUR

[2x15=30]

8. Write an essay on one of the following





due to the emergence of the Short Messaging Service (SMS). The popularity of SMS took even industry experts by surprise, as the service had always been looked down upon as a 'low-end' option offered by a cell phone. As per the findings of a study conducted about the usage of SMS across 14 countries, over 80% of cell phone users in countries such as Finland, the UK and many European countries used SMS at least once a month.

In Sweden, Singapore, Italy and Germany, around 75% of the people used SMS at least once a month. SMS was most popular in the 'under 25 years' age group. Text messages sent across the world reached an astounding 62.45 billion per month by December 2002 (Refer Table I for SMS growth statistics).

According to the estimates of Strand Consult, the global market for SMS doubled from \$ US 7.5 billion in July 2000 to \$ US 15 billion by December 2001, and was still growing at a scorching pace. The firm expected the revenues from SMS advertising to exceed those from Internet advertising in the near future.

Considering this huge pool of mobile-savvy customers, marketers could not ignore the potential that advertisements directed towards SMS senders had. Thus, was born the concept of SMS advertising - something that was to influence the media mix plans of many companies in the years to come.

Realizing the benefits SMS advertising could offer, many companies such as Pepsi, Sony, Cadbury Schweppes, Coca-Cola, Heineken and Johnson & Johnson tried advertising their products through this medium.

In early-2002, Pepsi conducted a 'We'll Take You There' campaign in Australia, wherein Pepsi customers could enter into a lucky draw by submitting a unique code that was printed on the Pepsi cans. Pepsi asked its customers to SMS this code to a specified number, following which they became eligible to enter the draw.

Even as corporate and cell phone users seemed to be rather enthusiastic about the growing popularity of SMS advertising, there were a few criticisms as well.

Like many other media mix components, SMS advertising too had various pitfalls associated with its usage - the foremost being that of 'Spam SMS' (similar to spam e-mails, spam SMS refers to the unsolicited, unwanted junk SMS that land up in a cell phone user's inbox). Commenting on this, an industry observer said, "Some unscrupulous firms are bound to start sending out spam and clogging the vastly bigger inbox of your futuristic phone with messages that you do not want about services or offers you do not need."

8. As a marketer of a beverage company (Soft Drink brand), would you recommend use of SMS Marketing as a tool of promotion? Give reasons.

9. As a Customer, what are your views regarding the excess advertising campaigns by different marketers that have to be faced by the customers in their daily lives? Elaborate in detail.

10. In the era of social media, do you recommend use of SMS Advertising? Elaborate in detail.

11. What other methods do you suggest for promotion of a newly launched bra

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Subject : Case Study Analysis

Course : BBA - LLB

Full Marks : 70

Roll No: .....

Time : 3 Hours.

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### PART - A

#### Multiple Choice Questions

1. i) Case Study is:  
a) Qualitative Research  
c) a & b both  
ii) \_\_\_\_\_ refers to the collection and presentation of detailed information about a particular participant or small group frequently including the accounts of subject themselves.  
a) Experimental Research  
c) Exploratory Research  
iii) The controversy related to Lead is associated with which brand?  
a) Maggie  
c) Nestle Chocolates  
iv) A case study is a description of a situation involving a \_\_\_\_\_.  
a) Decision  
c) Market scenario  
v) The purpose of \_\_\_\_\_ is to guide & give a direction.  
a) Problem statement  
c) Analyzing
- b) Quantitative Research  
d) None of the above  
b) Case Study Research  
d) None of the Above  
b) Britannia Butter Cookies  
d) Amul Cookies  
b) Strategy  
d) Quantitative data  
b) Solution  
d) Researching

[12x1=12]

vi) Case study is \_\_\_\_\_ method of analysis.

- a) Descriptive and exploratory
- b) Only descriptive
- c) Only exploratory
- d) None of the above

vii) The company has finally decided to invest in India. However, the FDI restriction laws prevent the company from entering the Indian market in its current form. Which of the following would be the best option for the company in such a scenario? Create

a) Give up on the plan to invest in India and invest in Pakistan and Sri Lanka instead.

b) Register a company with a new name and start operations.

c) Tie up with an already existing e-commerce company in the Indian market.

d) Request the Indian government to relax the FDI norms.

viii) Who is the maker of Vatika Shampoo and Real Juice?

- a) HUL
- b) P & G
- c) Dabur
- d) Nestle

ix) Plastic to fashion is a new technique or strategy of clothing is used by which company?

- a) Reliance Industries
- b) Westside
- c) HUL
- d) None of the above

x) A database software manufacturing company found out that a product it has launched recently had a few bugs. The product has already been bought by more than a million customers. The company realized that bugs could cost its customers significantly. However, if it informs the customers about the bug, it feared losing credibility. What would be the most ethical option for the company?

- a) Apologize and fix up the bug for all customers even if it has to incur losses.
- b) Do not tell customers about bugs and remove only when customers face problems, even if it means losses for the customers.
- c) Keep silent and do nothing.
- d) Keep silent but introduce and improved product that is bug-free at the earliest.

xi) It is a type of case study that is used to explore those situations in which the intervention being evaluated has no clear single set of outcomes:

- a) Exploratory Case Study
- b) Explanatory Case Study
- c) Descriptive Case Study
- d) Instrumental Case Study

xii) To gather all relevant documents comes under which step of Case Study Analysis?

- a) Train Data Collectors
- b) Collection of Data
- c) Planning
- d) Conclusion

## PART - B

### Answer any FOUR out of SIX

[4x7=28]

Based upon the following Case

Comparative advertising: the debate is back

"Bold and brash" is in and it's the new chic (k?). Gone are the days of harmless understated advertisements. If Deepika Chikhalia was the epitome of the "Bharateeya Naari" (thanks to Ramanand Sagar's "Ramayan") for "Nirma Super" for what seems like ages ago, the new set of female characters in advertisements for detergent powders appear to be scheming conniving "saas-bahu" types straight out of a "K" serial (or "soap"). What's more, their on-screen children too seem to have inherited their impish traits.

It appears that Rin, that respectable Indian brand, has taken the initiative to alter the rules of the game; if the new Rin advertisement is anything to go by, it certainly seems like Rin or Hindustan Unilever Limited, probably has taken upon itself the responsibility of changing the hitherto "comparatively" demure face of Indian ads. The new ad has got almost everyone with salt n pepper hair talking about that mythical ancient time in everybody's lives (good 'ol days of course). The ad runs something like this:

There are two women; the first one (let's call her Woman 1 like they do for extras in movie credits) praises Tide, with a Tide packet featuring prominently. A bus, presumably school bus, arrives with their children. Woman 1's son steps out of the bus first and his shirt is a dull shade of white. A second boy alights and his shirt is an immaculate white. He moves towards Woman 2 who uses Rin, of course. Woman 2's son asks Woman 1 "Aunty Kyun Chaunk Gayi?" with the obvious reference to Tide's caption "Chaunk Gaye!"

2. Would this ad attract claims of disparagement?

3. Should this Advertisement be ethically acceptable in a country like India?

4. Do you think Competitive/Comparative advertisements like this should be encouraged openly in India?

5. In your opinion, what are the ethical issues related to the advertisement given by Rin (HUL) against Tide (P&G)?

6. Should such kind of advertisements be legally permitted in India?

7. What are your views towards penalties for such kind of advertisements?

## PART - C

### Answer any TWO out of FOUR

[2x15=30]

Based upon the following Case

SMS Advertising- A new trend in the era of advertising

By the early 21<sup>st</sup> century, the cellular telephony revolution had radically transformed the global telecommunications industry. Cellular phones offered a whole new experience to people desirous of keeping in touch with their close ones anytime, anywhere. Cell phones (or mobile phones) became more popular, largely

PART - C

Answer any TWO out of FOUR

[2x15=30]

8. Prepare Trading and Profit and Loss Account and Balance Sheet from the following balances, relating to the year ended 31st March, 2019:

	₹	₹
Capital	1,00,000	Wages
Creditors	12,000	Bank
Returns Outward	5,000	Repairs
Sales	1,64,000	Stock on 1st April, 2018
Bills Payable	5,000	Rent
Plant and Machinery	40,000	Manufacturing Expenses
Sundry Debtors	24,000	Trade Expenses
Drawings	10,000	Bad Debts
Purchases	1,05,000	Carriage
*Returns Inward	3,000	Fuel and Power

*Additional Information:*

- i) Closing Stock was valued at ₹ 14,500.
- ii) Depreciate Plant and Machinery by ₹ 4,000.
- iii) Write off Bad Debts ₹ 5,000.
- iv) ₹ 400 is due for repairs

9. On 1st January, 2006, Mahira Ltd. Purchased a machine for ₹ 2,40,000 and spent ₹ 10,000 on its erection. On 1st July, 2006 an additional machinery costing ₹ 1,00,000 was purchased. On 1st July, 2008 the machine purchased on 1st January, 2006 was sold for ₹ 1,43,000 and on the same date, a new machine was purchased at a cost of ₹ 2,00,000. Show the Machinery Account for the first three calendar years after charging depreciation at 5% by the Straight Line Method.

10. What do you mean by Accounting? State the advantages and limitations of accounting.

1. Write short notes on the following:-

- a) Matching Concept
- b) Accrual Concept
- c) Business Entity Concept
- d) Dual Aspect Concept
- e) Revenue Expenditure
- f) Capital Expenditure



**ARKAJAIN**  
University  
Jharkhand

1st Semester End Term Examination: Feb - 2023.  
Subject : Business Accounting 1 Roll No: .....  
Course : BBA - LLB Time : 3 Hours.  
Full Marks : 70

Instructions to the Candidates:

- Read the question paper very carefully.
- Start writing from 2nd page onwards; Don't Write On The 1st Page Backside.
- Question Paper is divided into Three Parts - A, B & C.
- Part-A is containing 12 multiple choice questions.
- Part-B containing SIX questions out of which **FOUR** questions are to be answered.
- Part C containing **FOUR** questions out of which **TWO** questions are to be answered.
- Do not write anything except your Roll No. on the question paper.
- Possession of Mobile Phones or any kind of Written Material, Arguments with the Invigilator or Discussing with Co-Student will come under Unfair Means and will Result in the Cancellation of the Papers.

PART - A

Multiple Choice Questions

[12x1=12]

1. i) If goods of the list price Rs. 25,000 were purchased and trade discount of 10% and cash discount of 5% was available, then what would be the actual amount paid if only 40% payment was made immediately?  
a) 21375      b) 9500  
c) 8550      d) None of the above
- ii) If the amount due from Debtors was Rs. 50,000 and they become insolvent, but a final settlement of 30 paise in a rupee is received, how much amount will be transferred in Bad Debts account?  
a) 15000      b) 35000  
c) 50000      d) None of the above
- iii) According to which concept, assets have to be recorded in the books at cost less depreciation and not at the market price?  
a) Materiality      b) Going Concern  
c) Historical Cost      d) Accrual

- iv) The account that is opened to temporarily equalise both the side's total of a Trial Balance in case it does not match ordinarily is known as?
- Capital Reserve
  - Doubtful Reserve
  - Suspense
  - Provisional Reserve
- v) According to which accounting concept the owner and business are to be treated separate?
- Accrual
  - Historical Cost
  - Business Entity
  - Dual Aspect
- vi) What is the full form of GAAP?
- Globally Accepted Accounting Principles
  - Generally Adopted Accounting Practices
  - Generally Accepted Accounting Principles
  - None of the above
- vii) Depreciation may arise because of?
- Wear and tear
  - obsolescence
  - Change in technology
  - All of the above
- viii) Depreciation is charged on?
- Current assets
  - Fixed assets
  - Total Assets
  - Fictitious assets
- ix) Which of the following balance is true as per passbook, given: - debit balance as per cash book is.
- 25,000; cheques issued for 18,000 out of which cheque of only 4000 were presented for payment
  - 39000
  - 29000
  - 11000
- x) Overdraft as per Cash book is Rs.10,000. Cheques deposited but not yet credited rs.2500. Cheques issued but not encased rs 3500. What is the balance as per pass book?
- Balance 9000
  - Overdraft 9000
  - Overdraft 11000
  - Overdraft 11000
- xi) As per which concept 'Only those events and transactions are to be recorded in the books of account which can be expressed in terms of money and all other things are to be ignored'?
- Conservatism
  - Accrual
  - Materiality
  - Money Measurement
- xii) Out of the following, balance of which account is shown on the debit side of trial balance :
- Sales Account
  - Purchase Return
  - Sales Return
  - Capital Account

### PART - B

**Answer any FOUR out of SIX**

[4x7=28]

- Define depreciation. State the reasons for providing depreciation.
- What is Bank reconciliation statement? Explain in detail the need and importance

of preparing BRS.

4. Explain briefly "Users of Accounting Information"

5. Journalise the following transactions in the books of Scribble Ltd. 2021

April 1 - Commenced business with cash Rs. 5,00,000.

April 3- Bought goods from Gurleen worth Rs. 1,00,000 at 20% trade discount and 5% cash discount. Paid full amount at the time of purchase itself.

April 12- outstanding salary of Rs. 10000.

April 13- Purchased Furniture for cash Rs. 8000

April 20 - Withdrew from bank for office use 2000 and for private use 3000

April 25- Sold goods to Nisha of Rs. 80000 at 10% trade discount.

April 30- Paid Rent 800, Advertisement 2000 and salary 3,000

6. Ragini Ltd. maintains a current account with the State Bank of India. On 31st March, 2017, the bank column of its cash book showed a debit balance of ₹ 1,54,300. However, the bank statement showed a different balance as on that date.

The following were the reasons for the difference:

i) Cheques deposited, but not yet credited by the bank 75,450

ii) Cheques issued, but not yet presented for payment 80,760

iii) Bank charges not yet recorded in the cash book 1,135

iv) Cheques received by the bank directly from trade debtors 1,35,200

v) Insurance premium paid by the bank as per standing instructions, but not yet recorded in the cash book 15,400

vi) Dividend collected by the bank, but not yet recorded in the cash book 1,000

Find out the balance as per the bank statement as on 31st March, 2017.

7. Following are the Ledger Balances of Akash Ltd. on 31st March, 2018:

	₹	₹	
Sundry Debtors	79,300	Interest on Loan	10,000
Sundry Creditors	1,36,500	Conveyance	200
Rent (Cr.)	6,300	Furniture	30,000
Miscellaneous Expenses	3,200	Commission	4,000
Plant and Machinery	7,98,750	Plant and Machinery	90,000
Creditors	30,000	Sundry Debtors	20,800
Opening Stock	40,000	Drawings	15,000
Discount (Cr.)	9,900	Salaries and Wages	25,900
Commission (Cr.)	36,500	Discount (Dr.)	5,500
Buildings	9,81,000	Capital	5,00,000
Rent	12,000	Purchases	3,13,450
Loan (Cr.)	10,00,000	Sales	5,61,300
Input IGST A/c	2,500	Input SGST A/c	1,000
Input CGST A/c	1,000	Output IGST A/c	4,500

You are required to prepare Trial Balance as on 31st March, 2018



**1<sup>st</sup> Semester End Term Examination: Feb - 2023.**

**Subject : Law of Torts**

**Roll No: .....**

**Course : BBA - LLB**

**Full Marks : 70**

**Time : 3 Hours.**

**Instructions to the Candidates:**

- Read the question paper very carefully.
- Start writing from 2nd page onwards; Don't Write On The 1st Page Backside.
- Question Paper is divided into Three Parts -A, B & C.
- Part-A is containing 12 multiple choice questions.
- Part- B containing SIX questions out of which FOUR questions are to be answered.
- Part C containing FOUR questions out of which TWO questions are to be answered.
- Do not write anything except your Roll No. on the question paper.
- Possession of Mobile Phones or any kind of Written Material, Arguments with the Invigilator or Discussing with Co-Student will come under Unfair Means and will Result in the Cancellation of the Papers.

**PART - A**

**Multiple Choice Questions**

[12x1=12]

- i) Law of Tort is
  - a) Codified.
  - b) Uncodified
  - c) Both a and b
  - d) None of the Above
- ii) Under tort what kind of damages are awarded?
  - a) Liquidated
  - b) Unliquidated
  - c) Vindictive
  - d) Exemplary
- iii) Injuria Sine Damnum
  - a) Legal Injury without damage
  - b) damage without legal Injury
  - c) No Injury
  - d) All the above
- iv) In Torts \_\_\_\_\_ is compensable
  - a) Injuria Sine Damnum
  - b) Damnum Sine Injuria
  - c) No Injury
  - d) Any damage

- v) Qui facit per alium facit per se means.
- Knowledge of Injury.
  - Who does an act through another is deemed in law to do it himself
  - Who does an act through another is not deemed in law to do it himself
  - Plaintiff the wrong doer
- vi) Scienti non fit injuria.
- Knowledge of injury
  - Voluntarily acceptance of Injury
  - Act of God
  - Plaintiff the wrong doer
- vii) The word Tort has been derived from the Latin word
- Wrong.
  - Totem
  - Tortem
  - Civil
- viii) Which of the following principles should be fulfilled in order to plead the defence of Act of God?
- There must be working of natural forces
  - The Occurrence must be extraordinary and not the one which could have been anticipated
  - It must be beyond the control of humankind
  - All the above
- ix) If the employee of the bank takes a cheque from neighbour who is customer of the bank and misappropriates it, will the bank be held liable?
- Yes
  - No
  - May be
  - None of the above
- x) Will an employee be liable for the Act of an Independent Contractor in cases of strict liability?
- Yes
  - No
  - Maybe
  - None of the above
- xi) Respondent superior means
- Let the Principal be liable.
  - The servant is the wrongdoer
  - Master is superior.
  - All the above
- xii) The exceptions to the rule of strict liability are?
- Act of God
  - Default of the plaintiff
  - Common benefit
  - All the above

PART - B

**Answer any FOUR out of SIX**

[4x7=28]

- Explain the essential elements of a tort highlighting the maxim Injuria Sine Damnum.
- Distinguish between strict liability and absolute liability
- Explain the doctrine of Res ipsa Loquitur

- Write a short notes on Act of God
- Briefly explain Ubi jus Ibi Remedium.
- Write a short note on mental elements in Tort

PART - C

**Answer any TWO out of FOUR**

[2x15=30]

- Explain Volenti nonfit Injuria what are the exceptions to Volenti Non fit injuria
- Explain the concept of duty of care as enunciated by Lord Atkin in Donghue vs Stevenson
- Explain the composition, powers and functions of state Commission under the Consumer Protection Act.
- What is the liability of the state if a tort committed by its servants?



# ARKA JAIN University, Jharkhand

1st Semester Internal Examination – 2019-20

Subject: Law of Torts

Course: B.B.A LL.B

Time: 1 Hours

Full Marks: 20

Pass Marks: 08

- Candidates are required to give their answers in their own words as far as practicable.
- Question Paper is divided into **Three Parts –A, B & C**
- **Part-A & C** are compulsory.
- **Part- B** contains **FOUR** questions out of which **TWO** questions are to be answered.

## PART A

### Q.1) Multiple Choice Questions

(5x1=5)

1. Indian Tort Law is adopted from which country?
  - a. France
  - b. USA
  - c. England
  - d. Spain
2. Compensation provided in Law of Tort are ....?
  - a. Unliquidated damages
  - b. Liquidated
  - c. Both a and b
  - d. None of the above
3. The Word *Tort* in English means?
  - a. Wrong
  - b. Damages
  - c. Both a and b
  - d. None of the above
4. Latin word *Tortum* means?
  - a. Is to twist
  - b. Crime
  - c. Both a and b
  - d. None of the above
5. The principal *Damnum Sine Injuria* means.
  - a. Injury with damage
  - b. Damage without injury
  - c. Both a and b
  - d. None of the above

**PART B**

**Answer any TWO of the following questions**

**(2x5=10)**

1. What do you understand by law of Tort? What are the essentials of law of tort?
2. What is the difference between Tort and Breach of Contract?
3. What is the difference between Tort and Crime?
4. What are liquidated and unliquidated damages?

**PART C**

**Case Study**

**(1x5=5)**

“XYZ International School” is an established school in the locality. A new school “ABC Modern high School” was set up which charged lower fees on account of which the admissions at XYZ International School started decreasing. The old school filed a case against the latter saying that they had caused them financial loss and claimed compensation.

Q) Is ABC Modern High School liable to pay damages to XYZ International School?  
Write the reasons supporting your answer.