



1st Semester Examination –2021-22

Subject

: Management Principles & Applications

Roll No:

Course

: B. Com [Hons.]

Full Marks

: 70

Time : 3 Hours.

Instructions to the Candidates:

- Read the question paper very carefully.
- Start writing from 2nd page onwards; Don't Write On The 1st Page Backside.
- Question Paper is divided into Three Parts -A, B & C.
- Part-A is containing 12 multiple choice questions.
- Part- B containing SIX questions out of which FOUR questions are to be answered.
- Part C containing FOUR questions out of which TWO questions are to be answered.
- Do not write anything except your Roll No. on the question paper.
- Possession of Mobile Phones or any kind of Written Material, Arguments with the Invigilator or Discussing with Co-Student will comes under Unfair Means and will Result in the Cancellation of the Papers.

PART A

MULTIPLE CHOICE OUESTIONS

12x1=12

	MOLTIFLE CHOICE OF	<u>JESTIONS</u>			(12x1=	
	1. The primary functions of management are: -					
	a. 3	b. 6	c. 7	d. All of these.		
	2. The essence of management	ent is: -		or rain or mose.		
	a. Co – ordination		c. Staffing	d. All of these.		
	3. Co – ordination is: -		8	a. The of these.		
	a. Voluntary		c. Unnecessary	d. All of these.		
	4. The evolutions of system approach of management are:					
	a. 1750	b. 1850	c. 1950	d. 2000.		
5. Management by objectives increases.						
		b. Production	c. Sales	d. Purchases.		
6. Planning is for: -						
	a. Past	b. Future	c. Present	d. All.		
		l environmental factors are: -				
	a. Economic	b. Social	c. Technical	d. All.		
	8. Human resource management includes: -					
		b. Selection	c. Training	d. All of these.		
	9. Birth place of fayol is: -	1 5				
		b. France	c. America	d. Japan.		
	10. Responsibility is of: - a. Subordinate	1 000	5 .			
		b. Officer	c. Both	d. None of these.		
11. Which of the following is a type of policies. a. Basic Policies b. Written or oral policies. c. General or subsidiary d. All of the following is a type of policies.						
	12. Control process elements	ary d. All of th	e above.			
	a. 2	b. 4	2.6	1.0		
	2	U. T	c. 6	d. 8		

PART B

ANSWER ANY FOUR OUT OF SIX

(4x7=28)

- 1. What do you understand by principle of unity of command?
- 2. What is strategic planning?
- 3. What is meant by decentralization of authority?
- 4. Explain the concept communication.
- 5. What is meant by leadership?
- 6. What are the objectives of planning?

PART C

ANSWER ANY TWO OUT OF FOUR

(2x15=30)

- 1. What is staffing? Explain the importance of staffing in a large business firm.
- 2. What do you mean by management? Discuss in its functions and limitations.
- 3. Explain the methods of communication.
- 4. What do you mean by leadership discuss its essential qualities of a good leader.



Subject

: Micro Economics

Roll No

Course

: B. Com [Hons.]

Time

: 3 Hours.

Full Marks: 70

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PART A

MULTIPLE CHOICE QUESTIONS

(12x1=12)

- 1. Under _____, price is determined by the interaction of total demand and total supply in the market.
 - a. Perfect competition

b. Monopoly

c. Imperfect competition

- d. Monopolistic Competition
- 2. In order to maximize profits, a firm should produce at the output level for which
 - a. Average cost is minimized

b. Marginal cost equals marginal revenue

c. Marginal cost is minimized

- d. All of the above
- 3. Accounting profit is equal to total revenue minus
 - a. Implicit costs.

- b. Variable costs.
- c. The sum of implicit and explicit costs.
- d. Explicit costs.
- 4. If a production function exhibits diminishing marginal product, its slope
 - a. Is linear (a straight line).
 - b. Becomes steeper as the quantity of the input increases.
 - c. Could be any of these answers.
 - d. Becomes flatter as the quantity of the input increases

- 5. Which of the following is a variable cost in the short run?
 - a. Rent on the factory

- b. Interest payments on borrowed financial capital
- c. Wages paid to factory labour
- d. Payment on the lease for factory equipment
- 6. A monopoly is able to continue to generate economic profits in the long run because
 - a. There is some barrier to entry to that market.
 - b. Potential competitors sometimes don't notice the profits.
 - c. The monopolist is financially powerful.
 - d. Antitrust laws eliminate competitors for a specified number of years.
- 7. If marginal revenue exceeds marginal cost, a monopolists should
 - a. Increase output.
 - b. Decrease output.
 - c. Keep output the same because profits are maximized when marginal revenue exceeds marginal cost.
 - d. Raise the price.
- 8. In long-run equilibrium in a competitive market, firms are operating at
 - a. The minimum of their average-total-cost curves.
 - b. All of these answers are correct.
 - c. Their efficient scale.
 - d. Zero economic profit.
- 9. The competitive firm maximizes profit when it produces output up to the point where
 - a. Price equals average variable cost.
 - b. Marginal revenue equals average revenue.
 - c. Marginal cost equals total revenue.
 - d. Marginal cost equals marginal revenue.
- 10. If a supply curve for a good is price elastic, then
 - a. The quantity supplied is sensitive to changes in the price of that good.
 - b. The quantity demanded is insensitive to changes in the price of that good.
 - c. The quantity demanded is sensitive to changes in the price of that good.
 - d. The quantity supplied is insensitive to changes in the price of that good.
- 11. Which of the following would cause a demand curve for a good to be price inelastic?
 - a. The good is a luxury.
 - b. There are a great number of substitutes for the good.
 - c. The good is a necessity.
 - d. None of these answers.

- 12. The demand for which of the following is likely to be the most price inelastic?
 - a. Transportation

b. Taxi rides

c. Bus tickets

d. Airline tickets

PART B

ANSWER ANY FOUR OUT OF SIX

(4x7=28)

- 1. In oligopoly, there is no one single determinate solution, but a number of determinate Solutions depending upon different assumptions. Discuss
- 2. The success of price leadership of a firm depends upon the correctness of his estimates about the reactions of his followers. Explain
- 3. The kinked demand curve theory explains why a price once determined would remain sticky but does not determine that price level. Comment
- 4. The Stakleberg model assumes a duopoly but is not extendable to multiform oligopoly. Discuss
- 5. For a perfectly competitive firm, why is it insufficient to say that profit maximisation takes place at the output where marginal cost equals marginal revenue?
- 6. If average productivity falls, will marginal cost necessarily rise? How about average cost?

PART C

ANSWER ANY TWO OUT OF FOUR

(2x15=30)

- 1. Why is it inappropriate to refer to a perfectly competitive firm as 'earning super normal profit in the long-run'?
- 2. Under what conditions will a firm operating in a perfectly competitive industry choose to leave the industry?
- 3. If machines were variable and labour fixed, how would the general shapes of the short run average cost curve and marginal cost curve change?
- 4. Discuss the concept of economies of scale and economies of scope. Give suitable examples